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Mark Ayers, Post 4
Toni Striblin, Post 5



Jonathan Lynn, City Manager
Lisa Kelly, Assistant City Manager
Alex Dixon, City Attorney

400 E Main St
Hogansville GA 30230-1196
706-637-8629 | cityofhogansville.org

COUNCIL ACTION FORM

MEETING DATE: January 4, 2021 **SUBMITTED BY:** Jonathan H. Lynn 

AGENDA TITLE: Approve a sole-source agreement with Georgia Safe Sidewalks for Sidewalk Repair

CLASSIFICATION (City Attorney must approve all ordinances, resolutions and contracts as to form)

- | | | | |
|---|-------------------------------------|---|---|
| <input type="checkbox"/> Ordinance (No. _____) | <input type="checkbox"/> Contract | <input type="checkbox"/> Information Only | <input type="checkbox"/> Public Hearing |
| <input type="checkbox"/> Resolution (No. _____) | <input type="checkbox"/> Ceremonial | <input checked="" type="checkbox"/> Discussion/Action | <input type="checkbox"/> Other |

BACKGROUND (Includes description, background, and justification)

The City has been seeking ways to begin sidewalk repairs throughout the City. Due to the density of sidewalks in the Mill Village area, it was identified as our first priority area. The City reached out to Georgia Safe Sidewalks to conduct a trip hazard report for the Village area and received a report identifying 408 trip hazards that they are able to remedy through their patented methodology and bring each of the 408 trip hazards into full ADA compliance.

There are several areas that are not able to be address through this method including areas where there are no sidewalk ramps, areas where vegetation is covering portions of the sidewalk, and those that are cracked/broken. Once complete with the trip hazard repair, the City will review remedies for the areas that are in need of full replacement where trip hazard repair would not be feasible for these repairs.

This project was not required to be bid out and is treated as a "sole-source" procurement as Georgia Safe Sidewalks has the only patented technology to cut sidewalks and not hinder their integrity through grinding methods.

The project, if approved by City Council, would be slated to begin in early April 2021 and take approximately 8 days.

BUDGETING & FINANCIAL IMPACT (Includes project costs and funding sources)

The total cost of the repair to the 408 sidewalk trip hazards and bring them into full ADA compliance is \$37,355.

It would be funding completely out of our current SPLOST allocation under "Roads, Paving, and Sidewalks" where the City has currently only expended roughly \$3,000 out of \$244,000

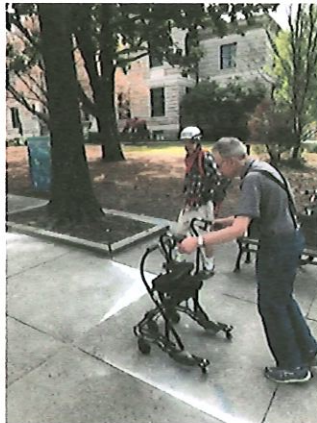
In the event that additional areas are able to be repaired during work, staff is requesting an approval in terms of a "not to exceed" amount of \$50,000.

STAFF RECOMMENDATION (Include possible options for consideration)

Staff recommends approving Georgia Safe Sidewalks to provide sidewalk trip hazard repair in a not to exceed amount of \$50,000.



Sidewalk Repair Proposal



City of Hogansville
December 22, 2020



Inspection Results

Following is a summary of a visual inspection of walkways conducted by Georgia Safe Sidewalks. This summary identifies defects we have identified in your walkways and provides an offer to remove vertical displacements using our horizontal saw-cutting procedure. The vertical displacements we have identified in your walkways represent a safety risk to pedestrians and a liability risk to the property owner. The American's with Disabilities Act places responsibility to maintain safe access to pedestrians and sets very specific guidelines in regards to the repair of uneven walkways.

General Comments: This was a fairly tough inspection to complete because a large part of the sidewalk in the area is buried under dirt, leaves, and grass and unable to be inspected. If this proposal is approved, it would be beneficial if City of Hogansville could weed and edge the sidewalks prior to repairs. The results of the project would be much more beneficial. Our price offer does not included digging out sidewalks.

ADA Issues: Our inspection has identified 821 pedestrian safety issues in your walkways that can be considered violations of ADA guidelines.

This inspection and summary is based upon our personal knowledge of ADA Guidelines. It is intended to be as comprehensive as possible, but in no way guarantees full compliance. Issues may exist of which we are not aware or did not observe. Our specialty is identifying vertical displacements.

Vertical Displacements: 408 (50%) of the ADA violations identified in this risk assessment are vertical displacements that can be removed with our repair process.

Potential Savings: Using Georgia Safe Sidewalks to remove the vertical displacements identified in this risk assessment will improve pedestrian safety and compliance with ADA at a savings of approximately \$67,000 versus traditional methods such as demolition and replacement.



Georgia Safe Sidewalks' Process

Georgia Safe Sidewalks specializes in the identification and removal of vertical displacements, potential trip & fall hazards, from concrete walkways. We utilize a proprietary and patented process to horizontally cut away high concrete that can cause falls from citizens "tripping" on walkways.

What You Can Expect From Georgia Safe Sidewalks

- Each vertical displacement will be removed to a 0" height difference between panels.
- The entire vertical displacement will be removed from one side of the walkway to the other.
- Only the elevated slab is contacted by our equipment, the opposing slab is left pristine.
- The repaired surface will be flat and smooth with no ridges, peaks or valleys.
- The repaired surface will be equal to a 1:12 slope as outlined in ADA repair guidelines.
- A dust containment system is utilized during the repair process to keep dust to the most possible minimum.
- All employees of GASS have been physician certified and wear prescribed safety equipment by OSHA crystalline silica dust laws.
- Our process is a dry cut, there is no slurry or runoff that is required to be contained from storm drains.
- All concrete debris removed from the sidewalk will be removed from the site by GASS staff and recycled.
- The panel under repair will be swept and blown off by GASS staff.
- During project production, the customer is supplied with a daily summary of our progress at the end of each production day.
- Satellite technology is used to provide you with accurate location information for your sidewalk maintenance program documentation.
- Upon project completion, you will be supplied with a detailed summary identifying locations for issues that cannot be remedied with our repair process.





Policies & Support Materials

Sole Source versus Bidding: Georgia Safe Sidewalks is the only company in Georgia authorized and licensed to use the patented equipment and method for removing sidewalk vertical displacements as described by the following United States patent numbers: 6,827,074 – 6,896,604 – 7,000,606 – 7,143,760 – 7,201,644 – 7,402,095 – 9,759,559 – 16,670,737. This makes Georgia Safe Sidewalks a sole source for vertical displacement repair using the equipment and methods described in these patent numbers within the state of Georgia. Documentation can be provided to support your sole-source approval efforts.

You will not be able to find another company that is able to produce the quality and compliance with ADA that Georgia Safe Sidewalks does for vertical displacement remediation. This is a critical aspect of your decision if the appearance of your property and compliance with ADA is important to you.

If you are required to “bid” a project, then this proposal should not be considered as our official bid. If you want a project bid, then you will need to identify the specific number and location of displacements you want removed. We will then submit a firm bid for your project. To obtain a fair bid though, it falls on you to identify the repairs that you want completed so that all participants are bidding the same work.

If you care about the quality of your repairs, we will consider matching any competitive bid that offers to make the same number of repairs as ours.

The information provided in this proposal is considered confidential between Georgia Safe Sidewalks and its client, and should not be reproduced or shared with any other organization. In no way does the information included in this inspection transfer ownership of sidewalks or responsibility for their maintenance to Georgia Safe Sidewalks.

Safety & Insurance: Georgia Safe Sidewalks is a corporation registered in the state of Georgia. We maintain the highest safety standards using OSHA approved safety equipment for employees and conduct regular safety and health screenings. Copies of our W9, liability insurance, auto and workers compensation insurance are available upon request. We have worked in dense urban environments, residential neighborhoods, historic districts, and retail/business environments with no disruption to daily activities.

Warranty on Service: No warranty in the form of duration after repair is offered. It is impossible to warranty work against the acts of nature that create vertical displacements in walkways such as growth of tree roots, shifting ground, etc. Our warranty for our repair is as follows:

- All displacements will be removed to a 0” height difference.
- The entire displacement will be removed.
- The repaired surface will be of a 1:12 slope.
- Adjacent sidewalk slabs will not be affected by the repair.
- Sidewalk debris created by our process will be removed from the work site and recycled.



ADA Guidelines for Trip Hazards:

Georgia Safe Sidewalks strives to meet compliance with ADA guidelines on each and every trip hazard repair that we make. Those guidelines are as follows:

303 Changes in Level

303.1 General. Where changes in level are permitted in floor or ground surfaces, they shall comply with 303.

303.2 Vertical. Changes in level of ¼ inch (6.4 mm) high maximum shall be permitted to be vertical. Vertical Change in Level

TECHNICAL CHAPTER 3: BUILDING BLOCKS

303.3 Beveled. Changes in level between ¼ inch (6.4 mm) high minimum and ½ inch (13 mm) high maximum shall be beveled with a slope not steeper than 1:2.

303.4 Ramps. Changes in level greater than ½ inch (13 mm) high shall be ramped, and shall comply with 405 or 406.

Advisory 303.3 Beveled. Changes in level exceeding ½ inch (13 mm) must comply with 405 (Ramps) or 406 (Curb Ramps).

405 Ramps

405.1 General. Ramps on accessible routes shall comply with 405.

405.2 Slope. Ramp runs shall have a running slope not steeper than 1:12.

TECHNICAL CHAPTER 4: ACCESSIBLE ROUTES

Table 405.2 Maximum Ramp Slope and Rise for Existing Sites, Buildings, and Facilities

Slope1 Maximum Rise

Steeper than 1:10 but not steeper than 1:8 3 inches (75 mm)

Steeper than 1:12 but not steeper than 1:10 6 inches (150 mm)

1. A slope steeper than 1:8 is prohibited.

Information taken directly from Chapter 3: Building Blocks, pages 141-142 of ADAAG.



2020 Pricing Policy

Inch-Foot Definition:

Pricing is based upon the size of each trip hazard and the amount of concrete removed. Each trip hazard is measured for height and length. We use a unit of measure we refer to as "inch-foot".

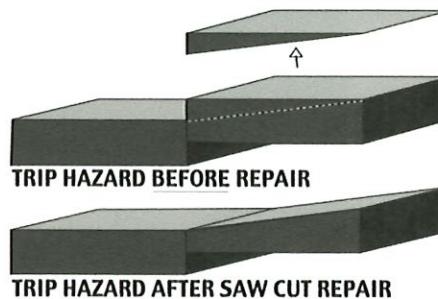
An inch-foot equals the average height of the trip hazard measured in inches, then multiplied against the length of the cut measured in feet. The example below represents a typical trip hazard.

$$\frac{\text{Height on high side (1/2") + Height on low side (1/4")}{2} \times \text{Length of cut (4')} = 1.5 \text{ inch-feet}$$

Incorporating the height of the trip hazard into our pricing is what distinguishes Georgia Safe Sidewalks from our competitors. ADA identifies trip hazards by height, not linear feet.

Pricing & Volume Discounts:

- Our price for small projects is commonly at \$46 per inch-foot. In the example above this would equate to a removal cost of \$69. We provide discounts for projects of larger sizes.



Minimum Job Charge:

Georgia Safe Sidewalks does charge a minimum to mobilize a crew and equipment. We have a two-tiered minimum. Our minimum for a project within a 60-mile radius of Lawrenceville, GA is \$500. Our minimum for a project outside this 60-mile radius of Lawrenceville, GA is \$1,000.

Sole Source:

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Payment Terms:

All invoices are due 15-days from issuance date of the invoice. Jobs that require multiple weeks for completion will be invoiced weekly, at the end of each weeks' work. Credit card payments are acceptable.

Additional Charges:

Any requirements placed upon Georgia Safe Sidewalks as a vendor that requires additional costs to our daily operations or modifications to our offered payment terms and policies will be subject to additional charges.

If the customer requires custom insurance certificates, a \$200 fee will be added to cover the acquisition of certificates. If the customer requires additional levels of insurance, the added cost to secure those levels will be invoiced to the customer.



Offer Summary

This estimate should be considered a "not-to-exceed" value. Georgia Safe Sidewalks will remove the number of vertical displacements identified in this estimate equal to or less than the amount identified.

The maps and tables on the following pages provide a general location for the vertical displacements that we identified and summarize their severity. Due to limited accuracy with GPS technology this information should only be used for general locations.

Full Project Offer

This option will remove all of the vertical displacements we identified in our survey with the intention of leaving your property as free of potential trip & fall hazards as possible. This option has already been discounted by 8%.

Price: \$37,355

Days to Complete: ~ 8 days

Severe Hazard Offer (Medium & Large)

This option provides a little less expensive offer that will remove all of the vertical displacements we identified above 5/8" high. It will remove the most obvious displacements from the property but will not leave the property free of potential trip & fall hazards. Smaller hazards will remain in the walkways. This option has already been discounted by 8%.

Price: \$27,120

Days to Complete: ~ 5 days

Extreme Hazard Offer (Large only)

This option provides an even less costly offer that will remove only the most severe trip & fall hazards. It will remove only the most extreme hazards. It is provided to allow action on a smaller budget, but it will not leave the property free of trip & fall hazards. This option has already been discounted by 6%.

Price: \$12,295

Days to Complete: ~ 3 day

Specific Budget Project

Sometimes customers are not able to remove all of the vertical displacements identified in our inspections due to budget restrictions. In this option Georgia Safe Sidewalks is more than happy to complete a project of a smaller value to a budget identified by the customer. In this option the customer usually specifies the budget amount and an area to begin giving us a list of priorities. This option allows the customer to spread their investment out over a period of months or even years.

Our minimum is \$1,000

Projects above \$3,000 are discounted by 2%

Projects above \$6,000 are discounted by 4%

Projects above \$12,000 are discounted by 6%

Projects above \$25,000 are discounted by 8%

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P.O. Box 492174, Lawrenceville, GA 30049 : Telephone: 770-722-2534 : todd@gasafesidewalks.com :
www.gasafesidewalks.com

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